

# 2019 Agenda **Women in Transition Career Coaching Workshop** 23 April 2019 | Arlington, VA

(SUBJECT TO CHÁNGE. AS OF: 11 JAN 2019)

### ONLINE RESUME WRITING AND CAREER TRANSITION RESOURCES\*

NOTE: RESUME WRITING TOPICS WILL BE HELD DURING THE LUNCHTIME TABLE DISCUSSIONS ON 23 APRIL 2019 HOWEVER. IF YOU ARE IN NEED OF THIS INFORMATION PRIOR TO THE CAREER WORKSHOP. WE STRONGLY ENCOURAGE YOU TO REVIEW THE ONLINE CONTENT FOUND ON THE EVENT SITE'S TRANSITION RESOURCES TAB AND ALSO BY REVIEWING THE INFORMATION BELOW.

#### ONLINE TRANSITION RESOURCES

Browse our collection of links to resources, guides and tools to help advance your career. Find a career mentor, download a resume template, translate your military skills into civilian terms and more.

# Monday, 22 APRIL 2019 PRE-CAREER WORKSHOP EVENT – BY INVITATION ONLY (Civilian Business Casual Attire Recommended) Proudly Sponsored by: 11:00a - 5:00p (Conference Room) \*\*CAREER OPPORTUNITY REDEFINITION & EXPLORATION (CORE) FUNDAMENTALS WORKSHOP \*NOTE: THE CORE FUNDAMENTALS WORKSHOP WILL BE LIMITED TO 25-30 PARTICIPANTS, AND IS THEREFORE A BY-INVITATION-ONLY EVENT. ONLY CAREER WORKSHOP REGISTRANTS WHO APPLY TO ATTEND CORE FUNDAMENTALS AND THOSE WHO ARE NOTIFIED OF THEIR SELECTION, WILL BE ABLE TO ATTEND. YOU MUST REGISTER AND APPLY ONLINE BY 28 FEB 2019 IN ORDER

TO BE CONSIDERED. THOSE SELECTED WILL BE NOTIFIED NLT 18 MAR 2019. CORE FUNDAMENTALS IS BEST SUITED FOR THOSE WHO ARE INTERESTED IN WORKING IN THE CORPORATE SECTOR AND FOR THOSE WHO ARE NEAR THEIR MILITARY TRANSITION DATE

(APPROXIMATELY ONE YEAR PRE OR POST TRANSITION). BECAUSE AVAILABILITY IS SO LIMITED, PLEASE APPLY ONLY IF YOU WILL BE ABLE TO ATTEND THE WORKSHOP FOR ITS ENTIRETY.

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THOUGH NOT REQUIRED, IT IS RECOMMENDED THAT YOU UPLOAD YOUR RESUME WHEN PROMPTED DURING THE REGISTRATION PROCESS. SEE THE TRANSITION RESOURCES SECTION ABOVE IF YOU WILL NEED FURTHER ASSISTANCE CREATING YOUR RESUME.

#### **Networking Lunch**

We'll kick-off the start of CORE Fundamentals with opportunities for you to meet, interact and network with your team of Deloitte leaders and coaches while enjoying a delicious lunch in the process.

#### Interactive CORE Fundamentals Workshop

You will work in small groups with your career coaches who will help you to translate your current skills, knowledge and experiences into a business environment. You will learn how to craft your unique edge and personal story by defining your personal brand, identifying your strengths, and learning innovative networking strategies and communications techniques.

Tuesday, 23 APRIL 2019 (Business Casual Attire or Uniform of the Day)			
7:30a – 8:00a	E X H	(Memorial Gallery) REGISTRATION & CONTINENTAL BREAKFAST	
8:00a – 8:15a	1	(Memorial Theater)  WELCOME AND OVERVIEW  Susan Feland - AcademyWomen Founder & President	
8:15a – 9:00a	T S O P E N	(Memorial Theater) <b>EXHIBITOR INTRODUCTIONS: UNDERSTANDING CAREER OPTIONS AND PATHS</b> Select employers and exhibitors provide valuable insights to military women in understanding the array of opportunities, resources and career options available within their organizations and industries.	



Tuesday, 23 APRIL 2019 (Business Casual Attire or Uniform of the Day)			
9:00a - 4:30p	EMPLOYER & SPON	(Conference Room) INDIVIDUAL FINANCIAL CONSULTATIONS: TIPS FOR AN INFORMED FINANCIAL TRANSITION FROM THE MILITARY AND BEYOND INDIVIDUAL FINANCIAL CONSULTATIONS WILL BE OFFERED THROUGHOUT THE DAY ON A FIRST COME, FIRST SERVED BASIS. SIGN-UP SHEETS WILL BE AVAILABLE AT THE REGISTRATION DESK ON THE DAY OF THE EVENT. THERE WILL BE NO ADDITIONAL FEE FOR THIS OFFERING.  When you're preparing to leave the military and for other major life transitions, financial readiness is key to your success and financial security. A financial planning expert will listen to your concerns and offer customized advice that will help to address your needs, update your budget, transition your military benefits, assess your retirement approach to investing and more.	
9:00a – 11:00a	S O R E X H	(Memorial Gallery) CAREER NETWORKING FORUM & JOB FAIR Attendees meet and mingle with representatives from top-caliber military friendly companies and organizations.	
Session I	I B	Lunch Proudly Sponsored by: (Memorial Gallery)	
11:00a – 11:40a	+	WORKING LUNCH: SMALL GROUP TABLE TOPIC DISCUSSIONS	
Session II 11:50a – 12:30p	S O P E N	Back by popular demand, attendees are free to select two themed lunch tables and participate in discussions for groups of approximately ten people on a variety of timely and important issues related to career transition and professional development. Network with your colleagues, career transition experts and potential employers while enjoying a delicious meal. Discussions will be facilitated by seasoned professionals on a wide range of topics.	
12:45p – 1:15p		(Memorial Theater)  THE (UNEXPECTED) EMOTIONAL TOLL OF CAREER TRANSITION  Career transitions are challenging. For those transitioning from the military, there is an added complexity that your civilian counterparts may not experience. For some, transition comes with an unexpected emotional response in having to adapt to an environment you may have grown accustomed to since your teen years. Join the conversation where an expert in this emerging field of study, will openly and honestly explore this topic and offer strategies to manage these unforeseen challenges.	
		Facilitated by: <b>Meaghan Mobbs</b> – Clinical Psychology Doctoral Candidate, Columbia University, Teachers College, USA Veteran	
1:15p – 2:00p		(Memorial Theater)  LINKEDIN STRATEGIES: TO BE HIRED YOU MUST BE FOUND!  Social recruiting, online personal Search Engine Optimization (SEO) and online reputation management have a tremendous impact on a successful job search, but are relatively unknown to the majority of job seekers. As we learned during our military service, mission success requires having a defined target, a plan, and the appropriate weapons required to attain that target. Today's job search process is also a mission, and the most effective "weapon" for most professions is LinkedIn. Hannah Morgan, a job search strategist, author, speaker, and an expert in personal SEO and online reputation management, will facilitate an interactive discussion where you will learn how to leverage LinkedIn and its 500+ million members, in order to be found where most employers (90%+) are looking for qualified candidates. Discover how to avoid common mistakes, create and maintain effective LinkedIn visibility, and leverage LinkedIn SEO to be easily found for the right opportunities. Done right, your next job will find you!	
		Facilitated by: <b>Hannah Morgan</b> – Job Search Strategist & Founding Guide, Career Sherpa.net	



# Tuesday, 23 APRIL 2019 (Business Casual Attire or Uniform of the Day)

2:15p - 3:30p

(Memorial Theater)

#### **BUILDING CONFIDENT WOMEN AT THE NEGOTIATION TABLE**

Women are powerful negotiators, but too often don't draw on their existing skill sets to achieve maximum success. Going beyond the research provided by Academics blaming gender-specific assumptions, cultural impact, demonstrations of lower confidence, and the real-life backlash of male counterparts, bosses, and colleagues, this interactive and fun session will help women professionals build confidence and skills to negotiate for and in their next career position (and in their daily lives). Leslie Mulligan, a negotiations expert who has served the negotiation training needs of Fortune 500, DoD, civilian agencies and other high-profile clients across industries and professional functions in over 30 countries, will help you to:

- 1. Discover the hidden strengths that women bring to the negotiation table, and how to overcome the challenges that limit our success.
- Learn tips for women when negotiating with those in positions of influence and power.
- 3. Know what we can do before, during and after a negotiation to maximize success.

Join this interactive workshop to learn practical strategies women can use to enhance their confidence and competence at negotiation. You will be able to apply the lessons learned immediately — and the benefits will inure, not only to you, but to your organizations as well.

Facilitated by: Leslie Mulligan - Principal, Watershed Associates, USAF Veteran

3:45p - 5:00p

(Memorial Theater)

# \*\*FINDING YOUR FIT: HOW PASSION AND PURPOSE TRANSFORM A CAREER INTO A LIFESTYLE

\*\*NOTE: COMPLETING AN ONLINE PASSION PROFILER™ ASSESSMENT AS PRE-WORK IS ASSOCIATED WITH THIS SESSION AND WILL BE ASSIGNED TO YOU IN ACCORDANCE WITH THE SCHEDULE FOUND ON THE EVENT SITE'S PASSION PROFILER™ TAB. YOUR PRE-WORK MUST BE COMPLETED BY THE PUBLISHED DEADLINE TO GUARANTEE RECEIPT OF YOUR REPORT ON THE DAY OF THE EVENT. PLEASE VISIT THE PASSION PROFILER™ TAB TO LEARN MORE.

When you are exploring your next career move, finding the right fit requires that you align your skills, passions and values with a work role. Doing so can determine your success now and long into the future. The journey to discovering your fit begins with understanding your passion archetypes - which define your overall approach to work and life – and provide insight into how you can be motivated to deliver your very best. Armed with knowledge of your unique passion archetypes, you better align your passions with all aspects of your life, from what you choose to study, to the relationships you form with others, to the career path you decide to pursue.

The Passion Profiler™ scientifically assesses an individual's expression of purpose as work-related passions. Built on the fieldwork of Purpose Linked Consulting and informed by the empirical literature on socio-cognitive identity development, The Passion Profiler™ is a groundbreaking tool created by Alaina Love, a leadership and team development expert, and researchers at the University of Michigan. (continued on next page)

Once completed, you will receive an 18-page customized report (on the day of the event) that highlights not only your affinity to all 10 passion archetypes, but also defines the styles of passion you are currently utilizing at work, measuring your connection to the organization and your occupation. For current and future job seekers, the Passion Profiler will provide you with a competitive advantage that you can use to identify ideal career paths, develop a powerful personal branding message, focus your job search and stand out from the rest of the pack in the interview process. This interactive workshop will help you interpret your assessment results and learn practical, actionable strategies to find your best career fit.

Facilitated by: Alaina Love, SPHR - Founder and COO, Purpose Linked Consulting

5:00p – 5:15p

(Memorial Theater)

CAREER WORKSHOP CLOSING REMARKS & ACKNOWLEDGEMENTS

24 - 25 APR 2019



2019 OFFICER WOMEN LEADERSHIP SYMPOSIUM (OWLS)