

Meet and speak directly with representatives from top-caliber, military friendly companies and organizations to explore a range of available career resources and job opportunities. So come prepared and look your professional best.

9:35a – 11:00a EST

11:00a – 11:15a EST



2023 Career Workshop Agenda Hosted Virtually and Onsite
 13 April 2023 | Arlington, VA
 https://bit.ly/OWLS2023 (FINAL as of 11 APR 2023)



Thursday, 13 April 2023 (Business Casual Attire or Uniform of the Day)				
SESSION I: 11:15a – 11:55a EST		LUNCHTIME SMALL GROUP DISCUSSIONS A LIST OF IN-PERSON AND VIRTUAL SMALL GROUP DISCUSSION TOPICS FOLLOWS ON PAGES 5 – 14.		
SESSION II: 12:00p – 12:40p EST	E M P L O Y	Join small group discussions while enjoying a delicious lunch with employers, exhibitors, presenters, and fellow participants around a topic of interest which will be facilitated by seasoned professionals. You will be able to select from a wide-range of timely and important issues related to career transition and professional development. This will be an excellent opportunity to network with your colleagues, career transition experts and potential employers.		
12:40p – 12:50p EST		BREAK		
12:50p – 1:20p EST	R & SPONSOR EXH-B	Proudly Sponsored by: Field Constant States of the end		
1:20p – 1:30p EST	÷.	BREAK		
1:30p – 2:45p EST	-S OPEN	Proudly Sponsored by: Purpose Linked Consulting     **FINDING YOUR FIT: HOW PASSION AND PURPOSE TRANSFORM A CAREER INTO A LIFESTYLE     **NOTE: COMPLETING AN ONLINE PASSION PROFILER™ ASSESSMENT AS PRE-WORK IS ASSOCIATED WITH THIS SESSION AND WILL BE ASSIGNED TO YOU IN ACCORDANCE WITH THE SCHEDULE FOUND ON THE EVENT SITE'S PASSION PROFILER™ TAB. YOU MUST REGISTER NLT 5 APR IN ORDER TO RECEIVE A LINK TO TAKE THE PASSION PROFILER™ BEFORE THE EVENT, AND YOUR ASSESSMENT MST BE COMPLETED BY THE PUBLISHED DEADLINE TO GUARANTEE RECEIPT OF YOUR REPORT ON OR BEFORE THE PUBLISHED DEADLINE TO GUARANTEE RECEIPT OF YOUR REPORT ON OR BEFORE THE PUBLISHED MASSESSMENT AND REPORT AFTER 5 APR WILL RECEIVE THEIR PASSION PROFILER™ ASSESSMENT AND REPORT AFTER THE 13 APR EVENT. VISIT THE PASSION PROFILER™ TAB TO LEARN MORE. Many military veterans experience an identity crisis during their military transitions. Some may even settle for careers and lives that underutilize their innate skills and leadership talents. As a result, in a world that is desperate for strong leaders, our society loses out on the full potential military members bring to any organization. Successful transitions back into the civilian world require that service members leverage their full leadership capabilities by seeking roles that provide purpose, fulfilment and happiness. So how does that get done?		



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		When you are exploring your next career move, finding the right fit requires that you align your skills, passions and values with a work role. Doing so can determine your success now and long into the future. The journey to discovering your fit begins with understanding your passion archetypes - which define your overall approach to work and life – and provide insight into how you can be motivated to deliver your very best. Armed with knowledge of your unique passion archetypes, you better align your passions with all aspects of your life, from what you choose to study, to the relationships you form with others, to the career path you decide to pursue.
1:30p – 2:45p EST	E M P L O Y E R	The Passion Profiler <sup>™</sup> scientifically assesses an individual's expression of purpose as work-related passions. Built on the fieldwork of Purpose Linked Consulting and informed by the empirical literature on socio-cognitive identity development, The Passion Profiler <sup>™</sup> is a groundbreaking tool created by Alaina Love, a leadership and team development expert, and researchers at the University of Michigan.
	- ER & SPONSOR	Once completed, you will receive an 18-page customized report that highlights not only your affinity to all 10 passion archetypes, but also defines the styles of passion you are currently utilizing at work, measuring your connection to the organization and your occupation. For current and future job seekers, the Passion Profiler <sup>™</sup> will provide you with a competitive advantage that you can use to identify ideal career paths, develop a powerful personal branding message, focus your job search and stand out from the rest of the pack in the interview process. This interactive workshop will help you interpret your assessment results and learn practical, actionable strategies to find your best career fit. <i>Facilitated by:</i>
	N S	Alaina Love, SPHR   President and CEO, Purpose Linked Consulting
2:45p – 3:00p EST	R	BREAK
	Е	Proudly Sponsored by: WATERSHED negotiations
	Y	
	E X H I B I T S	<b>BUILDING CONFIDENT WOMEN AT THE NEGOTIATION TABLE</b> Women are powerful negotiators, but too often don't draw on their existing skill sets to achieve maximum success. Considering research and reality, this interactive and fun session will help women professionals build confidence and skills to negotiate for and in their next career position (and in their daily lives). We will address gender-specific assumptions, cultural implications, and the real-life backlash of male counterparts, bosses, and colleagues. A negotiations expert who has served the negotiation training needs of high-profile clients across industries and professional functions, will help you to:
3:00p – 4:15p EST	B I T	Women are powerful negotiators, but too often don't draw on their existing skill sets to achieve maximum success. Considering research and reality, this interactive and fun session will help women professionals build confidence and skills to negotiate for and in their next career position (and in their daily lives). We will address gender-specific assumptions, cultural implications, and the real-life backlash of male counterparts, bosses, and colleagues. A negotiations expert who has served the negotiation training needs of high-profile clients across industries
3:00p – 4:15p EST	B I T S	<ul> <li>Women are powerful negotiators, but too often don't draw on their existing skill sets to achieve maximum success. Considering research and reality, this interactive and fun session will help women professionals build confidence and skills to negotiate for and in their next career position (and in their daily lives). We will address gender-specific assumptions, cultural implications, and the real-life backlash of male counterparts, bosses, and colleagues. A negotiations expert who has served the negotiation training needs of high-profile clients across industries and professional functions, will help you to:</li> <li>1. Embrace the strengths that women bring to the negotiation table and overcome the challenges that limit us.</li> <li>2. Learn tips when negotiating with those in positions of influence and power.</li> </ul>



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Thursday, 13 April 2023 (Business Casual Attire or Uniform of the Day)			
4:15p - 4:30p EST	CLOSING REMARKS AND ACKNOWLEDGEMENTS		
4:30p - 6:30p EST	Proudly Sponsored by:         EVENING RECEPTION: CELEBRATING 20 YEARS OF ACADEMYWOMEN         Join AcademyWomen in celebrating our 20 <sup>th</sup> year of cultivating the leadership of military women to impact positive change locally, nationally and globally. Enjoy opportunities to meet and interact with guest speakers, George Mason University faculty and students, participating partners and sponsors, as well as your fellow military women and colleagues. An open bar and refreshments will be available.         Attendees of the Career Workshop and OWLS are invited to attend.		
14 APRIL 2023	2023 OFFICER WOMEN LEADERSHIP SYMPOSIUM (OWLS)		

A list of <u>IN-PERSON</u> and <u>VIRTUAL</u> Career Workshop Small Group Discussion Topics follows on pages 5-14.



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# **13 APR SMALL GROUP DISCUSSION TOPICS**



SCAN THE QR CODE OR CLICK THE LINK BELOW TO LEARN MORE ABOUT EACH SMALL GROUP DISCUSSION FACILITATOR. CLICK ON THE 'SPEAKERS' TAB, THEN ON THE SPEAKER'S IMAGE TO VIEW ADDITIONAL DETAILS. <u>HTTPS://BIT.LY/OWLS2023</u>

Join small group discussions while enjoying a delicious lunch around a topic of interest which will be facilitated by seasoned professionals. Select from the topics below which include a wide-range of timely and important issues related to career transition and professional development. This will be an excellent opportunity to learn from - and network with - colleagues, executive coaches, career transition experts and potential employers.

# IN-PERSON DISCUSSION TOPICS (back to agenda)

## **Mentoring for Career Success**

The road to success is different for every traveler, but nearly all who excel in their careers can point to the invaluable presence of a mentor who helped them along the way. Finding a mentor and being a mentor positively correlate with career outcomes such as salary level, promotion rate and job satisfaction. Join us for an interactive discussion on the importance of mentoring and the practices that mentors and protégés can cultivate to maximize the chances of a highly successful, productive mentoring relationship. Participants are also invited to share their professional development and mentoring needs.

Facilitated by: Suzy Streeter | Colonel, USAF (Retired) Board of Directors, AcademyWomen

# The Implications of Gender Disparities in Public Service and Related Fields

Public affairs education, including professional Masters Degrees in Public Policy and Public Administration, can provide critical preparation for careers in public service, with graduates advancing in private sector consulting, NGO's/nonprofits, and federal, or state and local, government. Women comprise over half the student body of such programs, but still remain underrepresented in leadership positions in many areas, including Emergency Management, and Budgeting and Finance. We'll discuss the origins, implications and antidotes to such disparities, and emphasize the importance of networking, preparation and awareness for women leaders.

### Facilitated by:

**Bonnie Stabile, PhD** | Director, Gender and Policy (GAP) Center Associate Dean of Student and Academic Affairs Schar School of Policy and Government, George Mason University

## **Demystifying the Application Black Hole**

TABLE



Ever wonder where your application goes after clicking "submit"? Let's breakdown and discuss the job application world to better increase your chances of securing your next (dream) career. We will cover topics such as: best practices on when and how to apply and follow up with prospective employers, marketing yourself most effectively, application processes, assessments tools, hiring channels, and eligibility alignment.

*Facilitated by:*  **Alex Verhulst** | Corporate Talent Acquisition Military Program Manager, Leidos









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# IN-PERSON DISCUSSION TOPICS (back to agenda)

### How Business Education Can Facilitate Your Successful Transition

The Master of Business for Veterans (MBV) is a fully accredited one-year graduate degree offered by University of Southern California (USC) which was created specifically to support military veterans, active duty and reserve personnel in transition to new civilian careers. The program is designed to leverage the management and leadership experience already gained during military service. By leveraging the influential networks of USC and the Marshall School of Business, the MBV is able to not only provide a rigorous business curriculum, but also cultivate students' career options by offering networking opportunities with top business leaders nationwide and career workshops that support the acceleration of their transition. Join the discussion to learn more about how the MBV, and other academic programs, can facilitate your successful transition to the civilian workforce.

### Facilitated by:

James Bogle | Lieutenant Colonel, USA (Retired) Director, Master of Business for Veterans (MBV) USC Marshall School of Business

### Jamie Saure

Associate Director, Master of Business for Veterans (MBV) USC Marshall School of Business

### Veterans in Tech

The strong leadership, strategic skills and tactical proficiency gained during military service often make veterans uniquely well-suited for work in the technology sector. According to data from the Government Accountability Office, over 130,000 veterans used their GI Bill to pursue degrees in STEM fields between 2019 and 2021, with many then using these educational resources as a jumping-off point towards a career in tech. So why then are so few involved as leaders within the industry? Join the discussion where leaders from one of the world's premier gaming companies will dispel common myths about the tech industry, offer tips for transitioning into the myriad leadership roles available, and examine how Activision Blizzard King is paving new paths for the inclusion and retention of veterans in tech.

#### Facilitated by:

Angela Scott | USN Veteran Senior Personalization and Content Manager, Activision Blizzard King

**Michael Perry** | Lieutenant Colonel, USA (Retired) Diversity and Military Programs Sourcing Manager, Activision Blizzard King

**Jeff Luer** | Sergeant, USMC Reserve Technical Delivery Manager, Activision Blizzard King

Richard Gray | USAF Veteran UX/UI Designer, Activision Blizzard King

**Sienna Echon** | USN Veteran Team Admin, Activision Blizzard King

TABLE







TABLE

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### IN-PERSON DISCUSSION TOPICS (back to agenda) An Overview of Deloitte Military and veteran community, come learn more about Deloitte! Bring your leadership to the workplace! Deloitte supports a diverse workforce and an inclusive culture to help enable a productive and prosperous society. We value the skills and unique perspectives the military veteran community brings to Deloitte, the workforce, and society. Through our own recruitment **Deloitte.** processes to support uncovering skills and job trajectories, our purpose is brought to life by helping the military community. Facilitated by: Leah Jones | USN Veteran and Military Spouse Lead Experienced Veteran Recruiting Specialist, Deloitte Brennan O'Boyle | USMC Veteran Veteran & Military Spouse Recruiting Specialist, Deloitte **Opening Your Job Search Aperture** You don't know what you don't know! With a myriad of unexplored and new industries available to you as you make your next career move, many companies and career opportunities may be unknown to you or not even on your radar as viable options. However, opening yourself to having conversations with companies you may not have previously considered, can lead to unexpected outcomes. Like in the case of Los Alamos National Laboratory (LANL), there is the assumption that only scientists are hired. But if you look more closely, you'll discover a cutting-edge Defense, Science, Technology and Engineering company that is growing at a rapid Los Alamos pace and includes 20,000 of the best and brightest minds in not only science, but also leaders in positions ranging from technicians, supervisors, construction engineers, facility managers, project managers and more. Located in the foothills of New Mexico's Rocky Mountains, and boasting some of the most generous benefit and relocation packages in the nation -LANL is hiring and looking for exceptional leaders like you to continue your mission with us! Facilitated by: Michelle Mazanec | Military Spouse Veterans Recruiter, HR - Office of Diversity and Strategic Staffing. LANL

# You and Your Money: Mindful Financial Planning to Create the Life You Love

This discussion is designed to help you understand the unique challenges encountered at different life stages and the opportunities available to you through thoughtful financial planning. Confused about things like insurance, investing, risk management, estate planning or some other area of personal finance? This is your opportunity to get straightforward answers from an industry veteran, former Army Officer and West Point graduate who has just about seen and heard it all.

Facilitated by:

Alan Bisenieks | USA Veteran

Financial Advisor, Principal and District Advisor, First Command

## A Roadmap & Resources for Aspiring Entrepreneurs

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If you are considering applying your passion, tenacity, perseverance, resilience and leadership to a business venture after military service, this table topic is for you! Join the discussion to learn about entrepreneurship as a post-service opportunity and discover the resources that are available to help you find (and fund) your passion and learn business-savvy skills to turn your ideas into a growth venture.

*Facilitated by:* Laura Hatcher | Captain, USN (Retired) CEO, Laura Hatcher Photography







# IN-PERSON DISCUSSION TOPICS (back to agenda

	IN-PERSON DISCUSSION TOPICS (back to agenda)				
TABLE		<b>VA Updates</b> Join the Director of the Center for Women Veterans (CWV) as she answers your questions and provides updates on the latest benefits and services for Women Veterans - including the PACT Act and Deborah Sampson Act. She will also share opportunities available to ease the transition into VA's ecosystem, as well as other trainings and resources accessible to current Servicewomen.			
		Facilitated by: Lourdes Tiglao, SES   USAF Veteran Director, Center for Women Veterans, US Department of Veterans Affairs			
	THE REAL OF THE RE	Understanding Your VA Benefits: Delivering the Right Benefits at the Right Time The Veterans Benefits Administration (VBA) will provide a general overview of VA benefits and services, to include how to access them. A VBA senior leader will speak briefly about VBA benefits such as disability compensation, non-disability compensation (pension), education, home loans, insurance and vocational rehabilitation and employment. Throughout the day, attending VBA team members will also assist all interested workshop participants with registering for eBenefits accounts.			
		Facilitated by: <b>Ann Duff</b>   Rear Admiral, USN (Retired) Director, Office of Survivor Assistance and Post Separation Initiatives Veterans Benefits Administration, US Department of Veterans Affairs			
TABLE	accenture	Transitioning into the Consulting Industry: Life in the Private Sector at Accenture Federal Services (AFS)Are you wondering what the transition will be like from military to corporate life, or into the consulting industry? Well, you're not alone. Transitions may be tough, but your journey can be made easier when those who have successfully navigated the path you may soon travel, share their insights and wisdom gathered along the way. Join the discussion to ask questions and pick the brains of military women now working at AFS, who will provide advice about what to expect, and the best strategies to prepare for a corporate role in the consulting industry. They will share their real-life experiences, unexpected challenges, lessons learned along the way, and give advice on how to best present yourself when looking for a career in the consulting industry.Facilitated by:Delisa Brownley   USAF Veteran Executive Agile Coach, Accenture Federal ServicesMia Holley   Lieutenant Colonel, USAF Reserve Strategy & Consulting, Human Capital Practice, Accenture Federal Services			
TABLE	dream > realizer	Be Your Own Boss Own Your Own Franchise! Are self-employment, franchising and business ownership the right career options for you? Approximately 75% of the adult population has had some curiosity about being their own boss during their lifetimes. An experienced career transition and business coach will help you explore the exciting option of owning a franchise. In this interactive discussion you will learn: • Whether you have what it takes to be self-employed; • How to be in business for yourself, not by yourself; • How to find the right business franchise to achieve your financial & lifestyle dreams and goals; and			





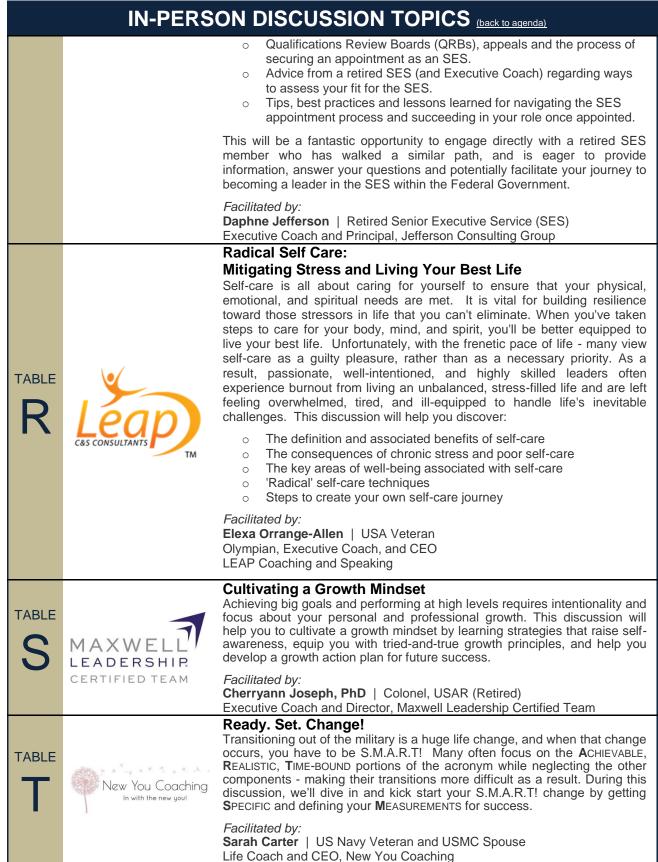


• The criteria, qualifications and critical leadership skills sought after for those seeking SES positions.





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**USC**Marshall

for Veterans

Master of Business



# IN-PERSON DISCUSSION TOPICS (back to agenda)

# How to Fearlessly Launch a Revolutionary Clothing Brand in the Modern Fashion World

The fashion industry is huge - and launching a successful clothing brand is no easy feat. Join the discussion where Haley McClain Hill - an Air Force Veteran, former NFL Cheerleader, and the 2022 Veteran Shark Tank winner who built an innovative military apparel and lifestyle brand - will share strategies for how to capitalize on the skills developed in military service to build a brand that captures hearts and sales. You will learn how to identify opportunities to transform specific clothing niches into modern, revolutionizing brands that connect and inspire!

### Facilitated by:

Haley Marie McClain Hill | USAF Veteran CEO and Founder, TORCH Warriorwear

# VIRTUAL DISCUSSION TOPICS (back to agenda)

### How Business Education Can Facilitate Your Successful Transition

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### Facilitated by:

Kathy Takayama (MBV 2019) | USN Veteran Adjunct Professor of Data Science and Operations USC Marshall School of Business

## Military and Civilian Stereotypes: Effectively Communicating Your Experience, Skills and Brand to Bridge the Gap

"Thank you for your service! (But I can't hire you.) ... Military veterans all have PTSD. ... Air Force? What are we hiring pilots for? ... Command and control: Give or take orders, military folks are far too rigid. ...

With less than 1% of the population serving in the military, what stereotypes do the 99% of civilians have about you? More importantly, what can you do to tip the scale in your favor? Many, if not most, interviews you will have will be with *individuals who* have never served in the military. So it's important to be able to translate your skills and leadership experiences into language that they will understand. You will also need to be able to express the depth and breadth of your responsibility as a military officer, NCO or military spouse.

Join a conversation on what to be aware of and how to best approach the vast majority of individuals you may encounter during your career transition. Learn strategies to best communicate who you are and what you have to offer, in order to quickly dispel any negative stereotypes

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VIRTUAL DISCUSSION TOPICS (back to agenda) others may have about you and the military community. This discussion will be led by an industry insider (and civilian) who has heard and countered just about every stereotype from inside his organization, while assisting numerous individuals from the military community to get employed within the last two years. He will be joined by two Army Veterans who will share their thoughts, experiences and observations. Facilitated by: **Jim McMahon** | Director Talent Acquisition & Military Outreach, Travelers Bridget Larson | USA Veteran, Construction Underwriter, Travelers Carly Schultheis | USA Veteran, Bond & Specialty Insurance Underwriter, Travelers Networking Made Easy Your professional network can help you stay current on work-related information, connect you to valuable job-related resources, and introduce you to mentors, among other things. However, many women do not know how to effectively network to build career-benefitting relationships. If your networking point-of-reference is a large event where you meet someone, ROOM exchange business cards (or send invitations to connect on LinkedIn), and then move on to the next person, think again. ANGEL PARTNERS LLC This discussion will help you understand the types of people who should be in your network, how to build your network, and how to maintain those relationships over time. You will learn practical networking steps that you can put into action right away and have fun while doing so ... to help you become a networking maven in no time. Facilitated by: Janice Ferguson Founder and Principal Consultant, Angel Partners LLC Entering a New Chapter: **Releasing That Which No Longer Serves You** Career transitions can be hard - and especially for those newly transitioning from military service to the civilian world, this major life change can awaken feelings of fear and uncertainty about the path that lies ahead. When you are stepping into a completely new chapter of your life, where do you even begin? Although your transition may seem scary - with the right mindset - it can also be a fun start to an exciting new life! By purposefully harnessing the positive experiences gained during military service, while simultaneously ROOM letting go of the "things" that may hold you back as you move into a new chapter - your thoughts will shift, your eyes will be opened to the possibilities, and you will feel inspired to leap courageously into the unknown. In this discussion, a personal development mindset expert will help you gain clarity about: What you want to utilize from your past experiences (and how these experiences can help you in your next chapter) What you can (or should) leave behind that no longer serves you 0 What leads to success in your next new chapter 0 How to gracefully step into your new chapter and the NEW YOU Facilitated by: Juju Rafii | Technical Sergeant, USAF (Retired)

Personal Development Mindset Expert & Founder, Empowered Boss Babes



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# VIRTUAL DISCUSSION TOPICS (back to agenda)

## Women in Law Enforcement

Women are still vastly underrepresented at the top ranks of law enforcement, but that trend is changing nationwide and particularly in the Department of Justice where they are striving to lead the way to achieve gender equality in this industry. Join a leader who is spearheading this effort at the FBI as she discusses the many exciting career opportunities available to women who want to grow with a premier federal agency and become a part of their movement to achieve gender equality in law enforcement.

### Facilitated by:

Nicole Palmer | Special Agent, Federal Bureau of Investigation (FBI) Lauren Balestrieri | Tactical Specialist, FBI Pao Mei Lin Fisher | USA Veteran | Special Agent, FBI Michelle Gagnon | FBI Madelyn Penagos | FBI Christopher Petrellese | Forensic Accountant, FBI Isis Samuels | FBI

## Writing a Federal Résumé

The private sector résumé is not the same as a federal résumé. There are significant differences. Many veterans and military spouses make the common mistake of writing a private sector résumé and using it to apply for career opportunities in both the private and government sectors. This mistake usually leads to qualified individuals <u>not</u> getting noticed (or hired) by federal government employers. Federal résumés require more detail and a level of specificity usually not seen in a private sector résumé. The federal résumé is the applicant's best marketing tool, allowing the applicant to emphasize their strengths, highlighting relevant knowledge, skills and abilities to perform the job. Join a federal resume writing expert to learn the basic structure of a federal résumé, tips to better market yourself for government employment, best practices for describing your experiences, and methods to communicate veteran- and military spouse-specific information on your federal résumé.

### Facilitated by:

**Hope White** | Career Coach and Senior Business Consultant Hopeful Speaking and Consulting

## Pushing Past the Fear:

## Turn Your Obstacles into a Profitable Business Opportunity

In this discussion, a highly-acclaimed business coach, "Go To Expert" for nationally syndicated news programs, best-selling author and entrepreneur who overcame domestic violence and sexual assault trauma while building a multi-million dollar business, will help you discover: the top seven business fears (obstacles) faced by every woman entrepreneur; the root cause of YOUR #1 business fear that stands in the way of success; strategies to confidently push past your fear; and a roadmap to efficiently plan your #1 business goal in order to turn your business fear into a profitable opportunity. A free downloadable workbook will be provided during this discussion.

#### Facilitated by:

**Gwendolen Wilder** | Master Sergeant, USAF (Retired) Founder, Impossible to Possible Women

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# VIRTUAL DISCUSSION TOPICS (back to agenda)



Facilitated by: Destinee Prete, PhD | USA Veteran and Military Spouse President, We2AreVets

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\*Career Transition Resources will be provided during the small group discussions and can also be found on our website. To download a resume template, translate your military skills into civilian terms and more, please visit us at: www.MilitaryOWLS.org under the "Transition Resources" tab.